

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last **75 minutes**. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. Ms. Walters _____ to another branch, so your new financial advisor will be Mr. Merenda.
(A) transfer
(B) transferring
(C) has transferred (S +V)
(D) transferable
102. The restaurant on Main Street offers a wide selection of gourmet desserts _____ several regions of the world.
(A) with
(B) by
(C) from
(D) until
103. (_____ interested in viewing an apartment) should contact the property manager to arrange an appointment.
(A) These 指特定的人 refer to particular people
(B) Those = any people (Those ~~who are~~ interested should contact me.)
(C) This
(D) That
104. A growing _____ in the cosmetics industry is the use of natural and organic ingredients.
(A) product
(B) scent 香味
(C) sale
(D) trend 趨勢
105. Because of its _____ melodies 旋律 and upbeat 生氣勃勃 rhythm 節奏, Toby Nathan's

music has broad 廣泛 appeal.吸引

- (A) simple
- (B) patient
- (C) kind
- (D) blank

106. The park service asks visitors to behave _____ and show respect for wildlife.

- (A) responsibly (v+ adv)
- (B) responsible
- (C) responsibility
- (D) responsibilities

107. It is not the company's policy grant 給予 sick leave _____ overtime pay to part-time employees.

- (A) yet
- (B) if
- (C) but
- (D) or

108. The _____ of the Board of Directors is scheduled for Monday.

- (A) election
- (B) elected
- (C) elects
- (D) electable

109. Last year, the number of new university-level textbooks _____ by American publishers dropped for the second year in a row.

- (A) priced
- (B) sold (~~which were sold~~) 參考 133 題
- (C) marked
- (D) instructed

Ex: The people (who attend the meeting) receive coupons.

= The people **attending** the meeting receive coupons.

Ex: The painting (which was stolen by the thief) hasn't been found yet.

= The painting **stolen** by the thief hasn't been found yet.

110. Traffic congestion is 比較級 than usual because of road construction, so it will take us at least an hour to get to the meeting.

- (A) badly
- (B) bad
- (C) worst
- (D) worse

111. Investors who lose faith in a company _____ sell off 廉價出售 their stocks and invest elsewhere.

- (A) exactly
- (B) greatly
- (C) approximately
- (D) typically = generally = usually

112. CTC announced on Monday that a European media group is expected to _____ its online music store.

- (A) buy (expect to + V)
- (B) buying
- (C) bought
- (D) has bought

113. The Tourist Board of Western Quebec is developing a marketing _____ to help them increase tourism to the region.

- (A) proposal
- (B) permission
- (C) appliance = device = tool
- (D) employment

114. Negotiators should be aware that the Prime Minister has a very _____ manner 態度 of speaking.

- (A) mutual 共同的 (mutual understanding)
- (B) direct
- (C) adjacent 鄰近的 (is adjacent to my room)
- (D) existing

115. Jean Mallet has been selected to replace Henri Valois, _____ is retiring as president and executive officer of Marteux Pharmaceutical Corporation.

- (A) That (~~that~~ 不能和介系詞, 逗點放在一起) The house in (~~that~~) which I live is small.
- (B) it
- (C) which
- (D) who (My father, ~~that~~ who works as an judge, enjoys travelling.)

116. In order to suppress 壓制 harmful insects and weeds, garden maintenance companies must choose the right products and apply 運用 them _____

- (A) correction
- (B) corrected
- (C) correctly (V + Adj) 詞性問題
- (D) correcting

117. McGrath Publications **has not published** a best seller _____ Simon Porter's book The Point was released eight years ago.

- (A) since
- (B) under
- (C) between
- (D) during

118. The CEO will use **her** _____ in determining how the reorganization of the company will be conducted.

- (A) discretionary 可自行裁量的
- (B) discrete 分離的，不連接的
- (C) discretely
- (D) **discretion** 慎重 詞性問題 (question 130)

119. For more than three decades, Beecham Construction has helped clients _____ their ideas into beautifully executed projects.

- (A) prevail 戰勝 His argument prevails.
- (B) **transform into** 轉換
- (C) inspire 激勵
- (D) involve..... in 參與

120. _____ by the audience's positive reaction to its music, the Gary Jones Band played well past midnight.

- (A) **Delighted (Being delighted by.....)** I'm delighted.
- (B) Delightedly
- (C) Delightful + 物
- (D) Delight

121. _____ you are buying **or** selling a house, be sure to use a real estate agent whose knowledge of the local market is comprehensive.

- (A) Until
- (B) Mainly
- (C) **Whether**
- (D) Only

122. The application process for loans from Inhouse Financing is **easier than** _____ eliminating most of the typical paperwork.

- (A) once (easier than it once was)
- (B) never
- (C) **not** 不能完成比較級

(D) ever = any other time

123. Income from online advertising has been growing, but is still a _____ small part of overall newspaper revenue. 歲入年收

- (A) nearly
- (B) closely
- (C) precisely 精確地
- (D) relatively 相對性地

124. Companies that care more about customers than investors often achieve _____ growth and high rates of long-term financial gain.

- (A) chief 主要的
- (B) prior 之前的
- (C) significant = important = substantial 重大的，顯著的
- (D) official

125. The _____ from most of our readers was positive, though many wondered why we wanted to transform a layout 規劃 that was already so appealing.

- (A) inquiry 詢問
- (B) feedback 回饋
- (C) intention 意圖
- (D) hesitation 猶豫

126. The houses on the street are fairly close to _____ ; however, the fences that surround each property help ensure privacy.

- (A) one another (二者互相 each other, 三者互相 one another)
- (B) another
- (C) the other
- (D) other

127. The young fashion designer wanted to create dress styles _____ different from those of her contemporaries. 同時代之人

- (A) recognize
- (B) recognizing
- (C) recognizable
- (D) recognizably 識別 (adj + adv)

128 . The Action Shot X52 underwater camera is recommended _____ depths of up to two hundred feet.

- (A) as
- (B) but

- (C) for
- (D) out

129. Monthly reports from all divisions of the company must be delivered to the human resources office _____ by 5 P.M. today.

- (A) recently
- (B) promptly (immediately) 立刻
- (C) formerly 之前
- (D) briefly 簡短

130. Many environmental analysts recommend that nations reduce **their** _____ on non-renewable 可恢復 energy sources. (Question 118)

- (A) dependently
- (B) dependence 依賴
- (C) dependent
- (D) depend

131. _____ the firm's notable achievements this past year was the opening of a new research and development center in Seoul.

- (A) Into
- (B) Among (choosing from more than three people or things)
- (C) Despite 儘管 (介系詞)
- (D) Around

132. The revival 恢復 of the ferry service to Seawise Island was initially viewed as a _____ notion by many, but it turned out to be profitable.

- (A) mobile 可移動的
- (B) talkative
- (C) dedicated 專注的
- (D) foolish 愚蠢的

133. According to a survey _____ by the Fielding Institute, advertising on the Internet **accounted for** 說明 10% of total advertising.

- (A) conducted (which was conducted) 指導
- (B) conductor
- (C) conducting
- (D) conducts

134. Public speaking experts agree that it is better to express simple ideas _____ than to use complex structures with no persuasive 說服的 point.

- (A) comprehend = realize

- (B) comprehensible 可以理解 comprehensive 廣泛 a comprehensive plan
(C) **comprehensibly**
(D) comprehensibility

135. Work in excess of 8 hours per day, _____ **authorized by** the client, will be invoiced at 1.3 times the regular hourly rate.

- (A) **when + 狀況**
(B) as if 好像，要用假設語氣 He talks as if he were the boss.
(C) so that + 結果
(D) than

136. A particularly _____ drawback 缺點 of this book is the almost complete lack of useful illustrations 插圖 or tables.

- (A) **frustrating + N 沮喪**
(B) frustratingly
(C) frustrated (I'm frustrated.)
(D) frustration

137. From the first measurement 測量 to the last stitch 針, the Sagamore brothers have been _____ custom-made shirts for fifty years in their New Haven workshop.

- (A) assigning 指派
(B) calculating 計算
(C) **creating**
(D) describing

138. Researcher Clement Chappelle was awarded £ 11,000 by the Ogden County Council to analyze 分析 the _____ of removing dams along the River Bourne.

- (A) uncertainty 不確定
(B) feasibility 可行性 (feasible)
(C) quantity 數量
(D) flexibility 彈性 (flexible)

139. In spite of the rainy weather, last evening's holiday reception was _____ attended by staff researchers and administrators.

- (A) **well (be + adv + Vpp)**
(B) quite 相當，頗
(C) many
(D) some

140. The Web-based marketplace is drawing 拉，拖 thousands of customers away from leading companies, despite an _____ inflated 誇張的 market. (通貨膨脹 inflation)

- (A) even
- (B) else
- (C) urgently 緊急的
- (D) already

PART 6

Directions: Read the texts below. A word or phrase is missing in some of the sentences. For each empty space in the text, select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following memo

To: Susan Olivieri
From: Ray Chen, Accounts Manager
Subject: Speedy Cars
Date: July 11

Enclosed please find your quarterly invoice for taxi services from April through June. Please be reminded that (our rates for all trips)_____. The change in prices, which took effect on May 1, is reflected on the enclosed invoice. 141. (A) are to increase (for the future)

(B) would have increased 指過去

(C) will increase

(D) have increased

(If Bosnia's peace is to endure 持久, war criminals can no longer go unpunished.)

All checks must be made payable to Speedy Cars, Inc. Payment must be received by 5 P.M. on the indicated due date. Please mail your payment at least seven business days before the due date to ensure that it arrives on time. For all billing inquiries please call 1-800-555-5807. There is no _____for calling this number.

142 (A) complaint

(B) record

(C) charge

(D) value

Thank you for trusting Speedy Cars with your business. We strive to 努力奮鬥 provide quick, _____service that takes you wherever you need to go.

143 (A) courtesy (N)

(B) courteous = polite 禮貌的 (adj)

(C) courteously

(D) courteousness 謙恭

Questions 144-146 refer to the following article

DOCTOR NAMED TO “NOTABLE YOUNG PROFESSIONALS” LIST

Veronica Lew, M.D., of First Community Medical Center, was recently featured in a list of “Fifty Notable Young Professionals” in *City News Magazine*. (She and the 49 others listed) _____ from a list of 500 candidates.

144 (A) will choose

(B) are choosing

(C) were chosen

(D) been chosen

(The 500 candidates) had been nominated for _____ contributions to the fields of business,

145 (A) themselves

(B) their

(C) theirs

(D) them

science and medicine scholarship, sports and the arts.

Dr. Lew, a Professor of Internal Medicine, is the third **physician** from First Community Medical Center to be given this _____. She is a frequent speaker at medical conferences around the world.

146 (A) honor

surgeon

(B) amount

(C) salary

(D) pride

Her textbook, *Practicing Internal Medicine*, has just been published by Medical Publications, Inc.

Questions 147-149 refer to the following memo

To: Residents of Prairie Green Apartments
From: Joan Sakamoto, property manager
Date: April 8
Subject: Painting of buildings

On April 16 our building services contractors will begin repainting Prairie Green's apartment buildings. Most of their work will take place Monday through Friday between the hours of 10:00 A.M. and 4:00P.M. Please remove all objects from your windows and balconies _____April 16 and avoid touching the buildings' outside walls while the painting is being done.

- 147 .(A) after
(B) before
(C) until
(D) since

You should _____be cautious when leaving and entering your apartment during this time as the

- 148 (A) also
(B) once
(C) nearly
(D) soon

painters' ladders might block access to doorways and steps.

We apologize for this temporary inconvenience, but we trust that you will be _____with the results!

- 149 (A) pleased
(B) pleasing
(C) pleasant
(D) pleasantly

Questions 150-152 refer to the following letter

Ms. Una Vali
Director of Community Relations
Technology Systems, Inc.
Littleton, NY 11708

Dear Ms. Vali

The New York State Department of Commerce is pleased to inform you that your organization's grant 補助金 application has been accepted. Technology Systems, Inc., has been awarded \$2 million to establish three technology instruction centers to provide computer facilities and classes to communities in the state.

The centers will..... more than 20,000 residents.

- 150 (A) conduct
- (B) determine 決定
- (C) house
- (D) serve

As agreed, each center will have its own full-time_____, receiving a salary still to be determined.

- 151 (A) direct
- (B) directed
- (C) director
- (D) direction

Congratulations on your..... application

- 152 (A) successful
- (B) pending 懸而未決，迫近的
- (C) conditional
- (D) revised

Sincerely,
Robert Morales

Part 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following advertisement.

CREATE YOUR OWN SPACE

Do you dream of having a space away from the demands of everyday life---a place where you can create, think, and relax?

Marvel **Space Planners**, a group of architects, designers, and makers of built-in furniture, can turn an unused room or an awkward space into a practical room of your own. Our free, full-color brochure presents a sampling of options for individually designed spaces.

If you would like to create a customized space, why not call us today at 800-555-7552 to request a copy of the brochure or to **schedule a free initial consultation** with our design team.

MARVEL
Space Planners

153. What is being advertised?

- (A) Rooms for rent
- (B) A design service**
- (C) A job placement service
- (D) Vacation packages

154. What is offered for free?

- (A) Exercise equipment
- (B) Some paint samples
- (C) A consultation (consult with..... / about, consultant)**
- (D) An architectural plan

Questions 155-157 refer to the following letter.

Theater Digest

125 LAKE AVE.

CHICAGO, IL 60616

Dear Subscriber,

Your subscription to Theater Digest will end in two months. Please don't let that happen.

Take time to **renew your subscription today**. By doing so, you will continue to receive **every month** the very latest in theater reviews, information on actors and directors, and up-to-date reports on new dramas and musicals for the next year.

I've attached an invoice for your renewal order. You will receive 12 issues for the special low price of \$35. Please send your payment in the reply envelope provided. Make any corrections to your name or address right on the back of the invoice. Then, visit our Web site at www.theaterdigest.com to **read about contests for readers**. You could win tickets to a great show!

Sincerely,

Matthew Chambers

Matthew Chambers

Customer Service Representative

155 What is the purpose of this letter?

- (A) To advertise a new publication
- (B) To encourage subscription renewal**
- (C) To correct a billing error
- (D) To request a donation

156 How often is *Theater Digest* published?

- (A) Once a month**
- (B) Every two months
- (C) Twice a year
- (D) Once a year

157 What is mentioned about the Web site?

- (A) It provides access to other theater-related Web sites.
- (B) It offers additional information on stories printed in *Theater Digest*.
- (C) It contains information about competitions for readers (contest = competition)**
- (D) It can be used for online payments.

Questions 158-161 refer to the following information.

TRAVEL TO **NACU CONFERENCE**

Airline Arrangements

Sky High Air and Mountain High Airlines will **serve** as the official carriers for attendees of the Forty-Fourth Annual NACU Conference. Both carriers have agreed to low fares for conference attendees. To obtain information on discount airfares, call Sky High Air at (800)555-0987 and refer to Convention Number CV786309 or call the Mountain High Airlines Reservation Desk at (800)555-7382 and refer to Convention Number HJ987.

Ground Transportation

The trip from Rushmore Airport to downtown hotels is about 15 miles and **takes 45 minutes by shuttle bus or car.**

By shuttle Bus: Airporter (708)555-9541 offers a shuttle bus service from the airport to the Fairmont Hotel and the Regency Hotel. Departure time is every 20 minutes from 9:00A.M. to 8:00P.M. and every 30 minutes from 8:00P.M. to 11:00P.M. The Airporter main desk is located on the lower level, near Exit B. No reservations are required, but tickets must be purchased at the Airporter main desk, at the conference registration desk in the convention center, or at the travel agency located in the Regency Hotel. Tickets are not available directly from the shuttle bus drivers.

Shuttle Bus One-Way Fares

Shuttle Bus Round-Trip Fares

By Taxi:

Adult \$9.00

Adult \$14.00

Taxi are readily available outside

Child \$4.00

Child \$6.00

Exit C in the main terminal.

Family \$17.00

Family \$26.00

Appropriate fare to downtown hotel is \$18.00-\$25.00

Parking

For attendees driving to the conference, parking is available at both hotels. The Fairmont Hotel provides parking for \$15.00 per day, with in/out privileges. The Regency Hotel offers **parking for \$10.00 per day Monday to Friday**, \$8.00 on Saturday, and \$6.00 on Sunday.

158. On whose Web site would this information most likely be found?

- (A) Sky High Air
- (B) NACU**
- (C) Regency Hotel
- (D) Airporter

159. The word 'serve' in paragraph 1, line 1 is closest in meaning to _____.

- (A) Wait on
- (B) operate**
- (C) obey
- (D) give out

160 How long does it take to drive to downtown hotels from the airport?

- (A) 15 minutes
- (B) 20 minutes
- (C) 30 minutes
- (D) 45 minutes

161 How much does it cost to park at the Regency Hotel on Thursdays?

- (A) \$6.00
- (B) \$8.00
- (C) \$10.00
- (D) \$15.00

Questions 162-163 refer to the following information

The Ridgeway Herald News

Black and White Display Advertisements

Size	1 Month	2 Months	3 or More Months
Full page	\$450.00	\$400.00	\$350.00
1/2 page	\$250.00	\$210.00	\$180.00
1/4 page	\$130.00	\$110.00	\$95.00

- Quoted prices are per month
- One photo is included in the price of the advertisement.
- Advertisements must be received by the first of the month preceding 之前 publication.
- Payment in full should be submitted with advertisement; payment by credit card or personal check is acceptable.

For longer-term advertising contracts, please contact Henry Shin at The Ridgeway Herald News, 87 King St., Ridgeway.

162 Who is this information intended for?

- (A) Editors
- (B) Advertisers
- (C) Photographers
- (D) Lawyers

163 What policy is stated in the information?

- (A) Payment may be made after publication. (preceding publication)
- (B) Color advertisements are more expensive. (black & white)
- (C) A late fee may be applied. (should be submitted w/ ads)
- (D) A picture may be submitted.

Questions 164-166 refer to the following letter.

Toppo Travel, Inc

Mr. Boyce Adams
424 Lenox St.
Orange, MA 01388

Dear Mr. Adams,

At the end of this year, Toppo Travel **will celebrate its twentieth year** as a successful operator in the leisure industry. With modern hotels, exciting itineraries, and beautiful locations, our all-inclusive, organized tours have remained the most popular in the industry for the past ten years. We have decided to include our most loyal customers in the celebration of our success.

Our records indicate that since you became **a customer five years ago**, you have booked six trips with us. We would therefore like to invite you to an evening of exotic fare and tropical sounds, which will be held on December 1 in the Grand Ballroom of the Panorama Hotel.

The buffet will **consist of delicacies 佳肴 from the 16 countries** that are feature in our catalog for the new season. Bands from Cuba, Mali, and Slovenia will lend an exuberant atmosphere to the event. Enclosed please find two complimentary tickets for entry to this exclusive event.

Sincerely,

Jim Bull

Jim Bull
Director Customer Relations
Toppo Travel, Inc

164. To what event has Mr. Adams been invited?

- (A) A hotel's grand opening
- (B) A retirement dinner
- (C) **An anniversary celebration**
- (D) An awards ceremony

165. For how many years has Mr. Adams been traveling with Toppo?

- (A) **Five years**
- (B) Six years
- (C) Ten years
- (D) Twenty years

166. What will the event feature?

- (A) A slide show
- (B) Ballroom dancing
- (C) **Exotic food**

(D) A noted speaker

Questions 167-170 refer to the following notice.

NOTICE TO ALDER PARK RESIDENTS:

New City Recycling Program

On August 1 , a new law will **take effect** in Alder Park that will require residents to recycle products made of paper, glass, and aluminum. Those recyclables should be placed in **green plastic bins provided by the city**, which will be delivered during the week of July 15. The city will pick up those recyclables during the **first and third weeks of each month** on garbage pick- up days.

Some examples of acceptable recyclables include:

Type	Examples	Notes
Paper	Newspapers, printer and copy papers, magazines, envelopes, cardboard	Staples are permitted. No paper clips or plastic sheets.
Glass	Bottles , jars	Must be clean. Labels are permitted. Non-glass caps must be removed No broken glass.
Aluminum	Cans, foils	Must be clean. Crush if possible.

Please follow the guidelines provided above. Garbage pick-up will continue on a weekly basis, according to the regular schedule.

If you have any questions, please contact the city refuse program at 555-1067, extension 27.

167. What is announced in this notice?

- (A) A revised schedule for garbage collection
- (B) Fees for residential garbage pickup
- (C) Rules for recycling household items**
- (D) The opening of a recycling center

168. Who will supply green containers?

- (A) City employees**
- (B) Bottling company staff
- (C) Recycling center volunteers
- (D) Alder park residents

169. How many times per month will papers be collected?

- (A) 1
- (B) 2 (first and third week)**
- (C) 3
- (D) 4

170 What is mentioned about **bottles**?

- (A) They should be wrapped in newspaper.
- (B) **They should not be broken.**
- (C) They will be collected weekly.
- (D) They should have no labels.

Questions 171-173 refer to the following letter.

Lasell, Inc

676 Keenan Dr.

Fort Worth, Texas 76035

Dear Customer,

As you may be aware, Lasell has routinely received commendations for our commitment to product safety. Every item that is sold under the Lasell name is subjected to rigorous product testing. When design flaws are detected, the model is revised to eliminate the problem. In addition, **our products** are built from the strongest plastics to ensure that you never have a problem with a Lasell product.

In the unlikely event that products are released with previously undetected flaws, great steps are taken to ensure that every flawed item is removed from the market and replaced for customers.

Late last week, our exceptional assurance team identified a previously undetected minor flaw in the air filters in our 6000X model. Because our records show that you have recently purchased a 6000X vacuum cleaner, **we want to inform you of this flaw and of your right to return the product for a new one.** Please be assured that there is absolutely no safety risk to you or any operators of the machine. However, to ensure that you are satisfied with the quality of our products, we would like to ask you to **contact the Lasell store nearest to you. The store will arrange to pick up your machine** at your home at a time that is convenient for you.

Our customers' satisfaction is foremost on our mind, and we want to make sure that you are not inconvenienced in any manner. **A replacement vacuum cleaner** will be delivered at the time of the pickup. Furthermore, customers who share in the exchange will receive a free gift in appreciation of their business.

Sincerely,

Joe Glidden

Joe Glidden

Director

Customer Satisfaction Department

Lasell, Inc.

171. What is the purpose of the letter?

- (A) To introduce a policy change
- (B) To invite customers to an in-store event
- (C) To respond to a customer complaint
- (D) To announce a replacement plan

172. What should the reader do?

- (A) Report problems immediately
- (B) Pick up a gift in the office
- (C) Submit a copy of the receipt
- (D) Call to schedule a pickup

173. What is Lasell's business?

- (A) Producing appliances (vacuum cleaner = electrical / household appliances)
- (B) Safety assessment
- (C) Packaging materials
- (D) Commercial deliveries

Questions 174-178 refer to the following announcement.

BRAND MANAGER

Juneco

COMPANY BACKGROUND: The Juneco Company, expected earnings of approximately \$40 million, seeks to increase marketing and product innovation efforts to significantly increase revenues within 1-2 years. Headquartered in upstate New York, Juneco manufactures kitchenware products and home security systems under several nationally recognized brand names. In addition to these major brands, Juneco similar products under private label programs for home improvement merchants.

RESPONSIBILITIES: The brand manager's priority is handle the heightening of product recognition of Juneco's major accounts abroad. The brand manager position was created to build brand recognition in the marketing sector of Juneco's new **International Division**. The brand manager will spearhead efforts to **foster** 培養促進 growth in garden tool products.

Specific responsibilities include the following:

- **generate** 產生 **marketing plans** and lead the development of new products;
- increase public awareness of and demand for Juneco's products;
- **identify and evaluate market requirements and opportunities**;
- **work closely with other members of the marketing department, as well as sales** and sales operations departments to ensure achievement of company goals.

PROFESSIONAL EXPERIENCE AND PERSONAL QUALITIES: The ideal candidate will have the following qualifications:

- 3-5 years' experience as brand manager in retail marketing;
- strong **experience in analyzing current markets**;
- outstanding verbal and written communication skills.

EDUCATIONAL BACKGROUND: An MA degree in Marketing is required; an MBA is a significant plus.

Upon receipt of applications, confirmation letters will be sent to applicants via e-mail.

Thereafter, priority applicants will be invited to meet with Juneco's CEO and Chief Marketing Officer.

174. In which Juneco division will the successful applicant probably?

- (A) **International marketing**
- (B) Human resources
- (C) Production
- (D) Accounting

175. What is NOT a stated job responsibility?

- (A) Creating marketing plans
- (B) Evaluating market opportunities
- (C) **Increasing product recognition domestically**
- (D) Working with sales representatives

176. The word "foster" in paragraph 2 line 4 is closest in meaning to_____.

- (A) substitute
- (B) measure
- (C) cherish
- (D) encourage

177. What qualification will the successful applicant possess?

- (A) Experience in the home improvement industry
- (B) A degree in finance
- (C) Fluency in a foreign language
- (D) Experience in market analysis

178. How will Juneco contact applicants?

- (A) By phone
- (B) By fax
- (C) By e-mail
- (D) By mail

Questions 179-180 refer to the following advertisement

Techno Database

Management

5197 Blackburn pikeL

Sidney, B. C, Canada V8L 5G1

Stephanie Strickland, President

E-mail: steph@techdatamgmt.com

Tel: 468-298-9935/Fax:468-298-9934

www.techdatamgmt.com

Techno Database Management provides data storage facilities for information technology and computer networking professionals. For only \$39.95 per month, customers may store their data in online-accessible Web space (up to 1.000 gigabytes). For \$59.95 per month, subscribers may store up 5.000 gigabytes of data in an offline archive.

TDM customer services include 24- hour **technical support** and free subscription to our online bimonthly newsletter, *TDM News*. **Topics include ratings and reviews of current software and equipment, opinion articles, and a help wanted section directed toward information technology professionals.**

New customers who pay in advance for three months of **offline service before July 30 will receive one month of free data storage- that's a nearly \$180 value for just under \$120!** Call or e-mail today to set up your account.

179. About how much does three months of offline storage cost for customers who subscribe by July 30 ?

- (A) \$39.95
- (B) \$59.95
- (C) **\$120**
- (D) \$180

180. What is **NOT** featured in *TDM News*?

- (A) **Technical support questions and answers (they are not topics)**
- (B) Discussions about computer equipment
- (C) Assessments of new software
- (D) Job opportunities for computer technicians

Questions 181-185 refer to the following letter and form.

BLIXEN MEMORIAL THEATER

Annual Fundraising Event

January 19

Dear Friend of Blixen Memorial Theater:

As a non-profit performing arts organization, we rely on membership and fundraising efforts to support our operating costs. Every year at this we hold a drawing to help **raise funds** to meet a portion of our budget.

This is your chance to help **Blixen Memorial**. Each individual who donates \$20 to the theater at this time will be eligible for a special prize. **On May 20, we will select one name at random to receive this year's prize-4 tickets to each of the 10 Blixen Memorial Theater performances** for the upcoming year. (The winner need not be **present**.) That's 40 tickets, a \$3,000 value!

To participate in this year's drawing, simply complete the entry form and mail it with your payment. We will send you a confirmation number for each \$ 20 donation upon receipt. Every \$ 20 you donate increases your chances of winning a whole year's worth of exciting performances. And even if your name is not selected, you'll still win by helping Blixen Memorial Theater offer high-quality programs. For further information, call the office at (507) 555-8826, ext.908.

Sincerely,

Anna Kessler

Anna Kessler

Executive Director

Name Anton Maldonado

I have enclosed a check for \$_____ Address 14 Sunset Drive

Please **charge my credit card** \$40 City Stockton State MN Zip 55988

Card# 1122334455667788 Phone 507-555-2292

Signature Anton Maldonado

Please return this form with payment to:

BLIXEN MEMORIAL THEATER

Attention: **Raffle**

480 Sioux St.

Winona, MN 55987

181. Why did Ms. Kessler write this letter?

- (A) To invite Anton Maldonado to an event
- (B) To advertise a new show

- (C) To explain a new ticketing policy
- (D) To announce a fund- raising event

182. What does Ms. Kessler say about the Blixen Memorial Theater?

- (A) It has had to reduce its budget
- (B) Its next season begins on May 20
- (C) It hold an annual drawing
- (D) It is offering discount tickets to people who donate money.

183. What prize is being offered?

- (A) A check for \$3.000
- (B) A year's worth of theater tickets
- (C) Front-row seats to four performances
- (D) Meetings with performers after the shows

184. In the letter, the word "present" in paragraph 2, line 4 is closest in meaning to_____.

- (A) in attendance
- (B) current
- (C) on hold
- (D) performing

185. What does Anton Maldonado indicate on the form?

- (A) He will purchase tickets to two shows
- (B) He will contribute to the theater
- (C) He is paying by personal
- (D) He would like a schedule for new season

Questions 186-190 refer to the following e-mail and invoice.

To: Scott Abernathy<sa@zzenith.com>

From: Mike O'Malley<momalley@communicate.com>
Subject: Shipment
Date: June22

Hi Scott,
 I'm glad I was able to reach you on the phone today before you shipped my order. As I mentioned, I'd like to **change the delivery date to Thursday**. In addition, instead of shipping the entire order to our warehouse, please send 10 of the 50 silk lamp shades and 10 of the parchment 羊皮紙 lamp shades to the showroom on Congress Avenue.

By the way, I want to thank you again recommending me **Vincent Balasco as a potential supplier for his furniture stores**. We're meeting at the Congress Avenue **showroom over the weekend** so that **he can have a look at the lams, which is why I'll need the shades there**.

I'll let you know how it goes. Please send me a revised shipping order

Best regards,
 Mike

SHIPPING ORDER		CARRIER: Metro Trucking	
		BILL DATE: June 23	
		SHIP DATE: June 26	
TO		FROM	
Name	Mike O'Malley	Shipper	Zenith Lamp Part Warehouse
Company	Bright Lights Warehouse	Street	3387 /south Ferry Road
Street	10649 Industry Road	City, State	Marshfield, Massachusetts
City, State	Boston, Massachusetts	Contact	Scott Abernathy
SEND INVOICE TO		SHIPPER'S INSTRUCTIONS	
Name	Mike O'Malley	SPLIT ORDER	
Company	Bright Lights Showroom	Deliver 10 silk shades, 10 parchment shades	
Street	1305 Congress Avenue	(separately packaged) to billing address.	
City, State	Boston, Massachusetts	Deliver rest of order to Industry Road address	
NO.SHIPPING UNITS	DESCRIPTION OF ARTICLES	SIZE	UNIT PRICE\$
		TOTAL	CHARGE\$
50	Pleated silk shade, soft white	15 inches	12
50	Parchment shade, beige	18 inches	10
120	Brass sockets, 3-way turn knob	Medium T-14	3
TOTAL			\$1,460

Hi Mike,
 Here's the revised Shipping order. **Good luck showing the lamps on Saturday**. I think you'll like Vincent Balasco
 Scott

- (A) To cancel a shipment
- (B) **To change a shipping order**

- (C) To invite him to the factory
- (D) To place a furniture order

187. On which day will Vincent Balasco visit the showroom?

- (A) Thursday
- (B) Friday
- (C) Saturday (Good luck showing the lamps on Saturday.)
- (D) Sunday

188. Why will part of the order be delivered to a different location?

- (A) Mike O'Malley wants to show his merchandise to a potential buyer
- (B) The Industry Road Warehouse will be closed
- (C) The Congress Avenue showroom is closer to the Zenith warehouse.
- (D) Mike O'Malley is opening a second showroom.

189. Who is Vincent Balasco?

- (A) A warehouse clerk
- (B) A furniture store owner
- (C) A lamp shade manufacturer
- (D) A truck driver

190. How much is the total cost of the merchandise?

- (A) \$360
- (B) \$500
- (C) \$600
- (D) \$1,460

Question 191-195 refer to following announcement and e-mail

Lemont Valley Volunteer Program
NO EXPERIRNCE NECESSARY!

Requirements:

- Proof of age (must be at least 18 years old)
- Satisfactory recommendation from current or former employer
- Properly completed application forms
- Ability to fulfill the commitment of one shift per week for the duration of the program session-summer ,fall, or spring
- Adequate transportation to and from the hospital
- Neatness in appearance(volunteers must purchase a uniform)
- Mandatory completion of the volunteer orientation/training

Attendance:

A required commitment of at least one shift per work week is expected from each volunteer for the duration of specific program session. Fall and spring four-hour shifts are available after 2:00 P.M. and on weekends. **During the summer session the shifts are six hours in length Monday through Friday** and four hours on Saturdays and Sundays. Individual schedules/ assignments will be determined by the volunteer coordinator during the orientation on May 22. **May 15 is the deadline** for summer volunteer applications.

Contact Russ Lehman at rlehman@lvh.org for more information on how to apply.

To: Russ Lehman<rlehman@lvh.org>

From: Josh Tobin <jtobin@hello.com>

Date: May 17

Re: Volunteering

Attachments: Application, Recommendation letter

Dear Mr. Lehman

My mane is Josh Tobin. Two weeks ago I saw the announcement for the volunteer positions posted in the weekly community newsletter.

I apologize for the delay in contacting you. I understand that the completed application was due two days ago; however, I have been out of town on vacation. I will return on May 21 and will be able to attend the orientation. Please note that all necessary documents are attached.

My time this summer is limited, but **I'll be available every Tuesday.** Unfortunately, I'm not available on Saturdays and Sundays due to my restaurant job. I'll wait to hear from you prior to the orientation and training next week.

Thank you for your time

Josh

191. What is NOT required for volunteer positions?

- (A) Experience working in a hospital
- (B) A letter from an employer
- (C) Completion of training
- (D) A commitment to a weekly shift

192. On what date were applications due for summer volunteer position?

- (A) May 15
- (B) May 17
- (C) May 21
- (D) May22

193. What does Josh request in his message?

- (A) More time to obtain a recommendation letter
- (B) A specific shift in the hospital restaurant
- (C) Permission to miss the orientation and training
- (D) Special consideration for his late application

194. How many hours will likely volunteer on the day he is available?

- (A) 4
- (B) 6 (during the summer session, the shifts are 6 hours)
- (C) 8
- (D) 10

195. In the e-mail message, the word 'limited' in paragraph 3, line 1, is closest in meaning to _____.

- (A) unavailable
- (B) adequate
- (C) restricted
- (D) shared

Questions 196-200 refer to the following article and table.

Dunnlow to Deliver New Trains for Gaelic Railways

By Briana MacCorrie

Gaelic Railways (GR), the national railway, announced yesterday that it has entered into a contract with train manufacturer Dunnlow for the purchase of fourteen new electric trains. The decision by GR's management came after a test run from Rexford to Donnebrook revealed that the new trains can cover the 45 kilometers separating the two towns in half the time it takes GR's current trains

The new trains will gradually replace those currently in service, introduced by GR 25 years ago. The railway company had originally intended to complete the project in a 5-year span so as to let the last phase of the transition coincide with the end of the 30-year life expectancy of GR's current fleet

However, company officials were so excited by the performance of the Dunnlow trains that the decision was made to pull all current trains from the tracks within 3 years. They plan to upgrade the longest routes first, beginning with the distances longer than 100 kilometers.

Negotiations between GR and Dunnlow have been going on for nearly 2 years. The lengthy duration of the talks was mostly due to reluctance on the part of the government to help fund the project. Says Shane O'Farrel, GR's spokesperson, 'We had difficulty convincing the authorities that buying new, faster trains, while expensive, was a worthwhile investment. Gradually' however, the government realized that adequate transportation is indispensable for the continued development and prosperity of the region.

Gaelic Railways			
Service	Distance	former Duration	New Length of Trip
Rossmoor-Kilbarney	74km	1 hour and 30 minutes	44minutes
Weston-Barlow	162km	2 hours and 30 minutes	1 hour and 25 minutes
Southford-kirke	80km	1 hours and 40 minutes	53 minutes
Rexford	45km	1hour and 8 minutes	34 minutes

196. How long have the current trains been in service?

- (A) 30years
- (B) 25 years
- (C) 14 years
- (D) 3 years

197. Why has the schedule been moved up?

- (A) Passengers wrote to government officials.
- (B) Company executives were impressed by the trains**
- (C) The manufacturer offered reduced rates
- (D) The population of the area has increased.

198. Why did it take a long time to get the new trains approved?

- (A) The expense was questioned.**
- (B) The design was not finalized
- (C) The company appointed a new president.
- (D) The region's power supply was not sufficient.

199. What does Mr. O'Farrel imply about the region's economic growth?

- (A) It will be difficult to sustain in the future
- (B) It will benefit from an improved transportation system.**
- (C) It will be slow but steady
- (D) It will depend on foreign investment.

200. Which train route will be upgraded first?

- (A) Rossmoor- Kilbarney
- (B) Weston- Barlow (the longest route, over 100 kilometers)**
- (C) Southford- Kirke
- (D) Rexford- Donnebrook