

101. Having acquired the _____ right to best-selling author Kenneth Ried's new book *The Officer*, GMD got a sharp rise in its stock prices for two weeks in a row.
(A) publish
(B) publisher
(C) publishing 出版的
(D) published
102. Vice-president Kim Hyeon Hung finally _____ the backing of the president to continue pushing forward with the welfare 福利 program.
(A) sentenced 判決
(B) devoted 忠實
(C) secured 取得
(D) ceded 割讓
103. Mr. Klein speculates 推測 that the board's final decision should be made _____ a few months.
(A) into
(B) within
(C) for
(D) since
104. New recruits are advised to get accustomed _____ up during our weekly gatherings.
(A) be speak
(B) to speaking
(C) be spoken
(D) to speak
105. Since Renee Poleski took over, the company has _____ dramatic changes in its personnel make-up.
(A) witnessed 見證
(B) altered 修改
(C) maneuvered 操縱
(D) pointed
106. McDowell & Monk _____ of negligence 疏忽 after internal memorandums were leaked to the media.
(A) been accused
(B) was accused 被動
(C) accused
(D) was accusing
107. The newest series of notebook computers from Computech Portables will be exclusively 獨家地 _____ through its online store.
108. At this point, no one has yet to _____ for the midnight shift, which will require employees to be here from 10 p.m. to 6 a.m.
(A) volunteer 自願
(B) thrive 興旺
(C) coordinate 協調
(D) escape 逃脫
109. Various _____ were adopted 採取 to combat 對抗 the rising costs of utility. 水電瓦斯
(A) measures 方法
(B) handles
(C) purposes 目的
(D) volumes 量
110. _____ an agreement is reached and everyone is notified, the ordinance 法令 will go into effect 生效 on June 1st.
(A) More than once

(A) stocked 儲藏

(B) distributed 分配

(C) contained 包含

(D) spread 攤開

(B) Once 一但

(C) Once again

(D) At once

108. The Environment Protection Agency has issued a statement warning that carbon monoxide 二氧化碳 _____ from vehicles must be kept at a minimum.

(A) emit -V 發射

(B) emitting

(C) emission 排放

(D) emitter

112. The growing _____ of unsold condominiums 公寓大廈 has contributed to the decline of investor confidence in the housing market.

(A) pursuit 追求

(B) fine 罰金

(C) backlog 存貨

(D) transaction 交易

113. _____ bins were installed at every corner to maintain the cleanliness of public areas.

(A) Dispose (V)

(B) Disposed

(C) Disposition (N) 性格意向

(D) Disposal (Adj) 丟棄處理

117. _____ steady the sales figures may have grown, the Board remains adamant 堅定不移 that the Sales Division should be held to the highest standards.

(A) However + adj / adv 連用，不論

(B) No matter

(C) Regardless (adv)

(D) Despite (prep)

114. Please fill out the necessary forms if you would like to have your business _____ reimbursed. 償還

(A) expense

(B) value

(C) standard

(D) sketch

118. With a _____ that has almost tripled, Housing & Furnishing Weekly's ad campaign was a great success.

(A) circulate

(B) circulatory 循環的

(C) circulation 發行量

(D) circle

115. Since the director _____ able to acquire additional financial support, he will likely expand our operation in Asia.

(A) had been

(B) being

(C) is

(D) be

119. The invitation clearly states that everyone be dressed in formal _____ for the annual ball; those in casual wears will not be allowed entry.

(A) flair 天資

(B) tailor

(C) attire 衣著

(D) cloth

116. Forecasts of potential mudslide forced authorities to evacuate 撤離

the residents and relocate them _____
temporary shelters. 避難所

- (A) to
- (B) with
- (C) for
- (D) over

120. Among all the applicants, Edward and Timothy are believed to be the ones with _____ likelihood of success.

- (A) higher than
- (B) the highest
- (C) a low
- (D) lowly

124. The success of Senator Roger's new bill greatly boosts his _____ as a pro-family candidate.

- (A) credibility 可信度
- (B) credible
- (C) credibly
- (D) creditor 債權人

121. Dr. Gordon, to _____ the award was given, has been with the hospital for more than thirty years.

- (A) who
- (B) which
- (C) that
- (D) whom

(whom the award was given to)

125. _____ the residents of this region are concerned, plans for the construction of an oil refinery should be shelved. 擱置

- (A) As far as (as far as ~ is concerned)
- (B) Moreover
- (C) No longer
- (D) Such as

122. Despite the rise in tardiness 遲緩 and product defects, Richard remains reluctant to change our hardware component _____.

- (A) supplier
- (B) quotation 報價
- (C) assembly 組裝, 集會
- (D) material

126. A larger part of the marketing fund went to enlisting 爭取 _____ professional athletes to endorse 背書 our new line of sports drinks.

- (A) fruitful 多產 (prolific)
- (B) speculative 推測 (speculate)
- (C) renowned 有聲譽
- (D) luxurious 奢華

123. Assessors 估價員 were asked not only to evaluate the design itself but also compare all the models with _____.

- (A) each other (兩者之間)
- (B) one another (三者之間)
- (C) the other
- (D) some others

127. _____ confidence has faltered 動搖 dramatically 戲劇地 in light of 按照 rising oil prices, the falling stock index, and an unstable political climate. 氣氛

- (A) Consumer
- (B) Consumption
- (C) Consume
- (D) Consumable

128. Although we were confronted _____ severe personnel 人事 shortage, the project was nevertheless (however) completed on time.
- (A) along
(B) with (be confronted with 面臨)
 (C) on
 (D) across
129. The sharp increase in printing costs and postage has forced Mr. Thomas to come up with a(n) _____ to his previous mass 大量 mailing tactic. 策略手法
- (A) method 方法
(B) alternative 替代
 (C) term
 (D) exchange
130. JPC Software **takes pride in** its resolution 決心 in prohibiting _____ of any kind.
- (A) discriminate
 (B) discriminatory
(C) discrimination (名詞當受詞用)
 (D) discriminative
131. The security department ought to get their _____ straight and immediately set up security cameras at the new vault. 金庫
- (A) prior (prior to + N 在之前)
(B) priorities
 (C) prioritize
 (D) prioritized
132. The host _____ looked over the guest list and made sure everything was in place.
- (A) hastily 倉促 (haste : N, V)**
 (B) outwardly 外表
 (C) enormously 龐大
 (D) moderately 適度
- More haste, less speed.**
133. Technological advances have made our life very convenient, _____ the damage done to the environment has also been an unwelcome consequence. 結果
- (A) and
 (B) or
(C) yet (but)
 (D) so
134. Ms. Maddux has been recognized as a _____ member of the community, having made countless contributions to local charity groups.
- (A) prominent 傑出的 distinguished**
 (B) immobilized 不能動的(mobile phone)
 (C) gallant 英勇的(heroic)
 (D) shallow 膚淺的

135. Starting January, the faculty will be asked to utilize 使用 _____ placed at designated 指定 areas for recyclables.
(A) receptions 宴會
(B) receptacles 容器 (container)
(C) receptive 接受的
(D) receptionists 接待員
136. Given the present results, Mr. Wallace will _____ be held responsible for his blunder 魯莽 during the negotiation.
(A) leisurely 悠閒的
(B) recklessly 魯莽的
(C) positively 無疑的
(D) relentlessly 無情的
137. The _____ of funding has made it difficult for Professor Greene to carry on with his study of second generation immigrants.
(A) short
(B) shorten
(C) shortage (n)
(D) shortness 短小
138. It is _____ that the utility bill of all unit owners be filed 送交 prior to the deadline; failure to do so will result in a fine of \$120.
(A) inadequate 不充足
(B) permanent
(C) mandatory 義務 (obligatory, compulsory)
(D) repetitive 重複
139. Jacqueline's foresight 遠見 successfully laid the _____ for this company's later achievements.
(A) founder
(B) found
(C) foundation 基礎
(D) founding
140. Maggie Huang, who is known _____ her tactfulness 圓滑 and negotiation skills, has been appointed as the new director of the Hong Kong branch.
(A) to
(B) in
(C) for (is known for = is famous for)
(D) of

Part 6

Directions: Read the texts below. A word or phrase is missing in some of the sentences. For each empty space in the text, select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following letter.

Dear Koji Kudo,

Win a dozen beautiful Italian wine glasses!

The Four Seasons Cafe is running an exciting lottery from our website, giving customers the opportunity to win a set of _____ Luigi red wine glasses.

141. (A) **stunning** 震驚

(B) stunner

(C) stunned

(D) stun

To celebrate the new selection of Penfolds red wines we have on the menu, we would love to invite one lucky customer to _____ the full flavor and

142. (A) face

(B) **experience** 體驗

(C) sanction 制裁

(D) impart 給與

of a great red in a gorgeous wine glass, just like the ones you drink from here at the Four Seasons Cafe.

"The best way to savor a rich red wine is to allow it to breathe in a large wine glass," says Penfolds marketing manager, Bob Fiskon. "And _____

143. (A) despite + 名詞

(B) **since** 因為

(C) when

(D) so + 結果

its lines are fluid, fashioned in precious crystal, that makes the experience all the more indulgent 放縱," he added.

So if you would like to win our exciting wine competition, simply visit us at www.thefourseasons.com and enter your details to be in the running for your very own set of Luigi red wine glasses.

Good luck!

Yours sincerely,

Ian Abbot

Manager

Questions 144-146 refer to the following article.

Not only is _____ a green business good for the

- 144.(A) **operating** 經營
(B) serving 服務
(C) maneuvering 操縱
(D) dominating 主宰支配

environment, but it is also profitable since cutting down on waste and conserving resources 節省資源 save money. For those who would like to 'go green,' there are several simple things that can be done.

The first thing that comes to mind is perhaps recycling. It is indeed helpful and important, but the benefits are limited. It is only one part of being environmentally friendly. Larger strides 進展 can be made by reducing the amount of waste in offices and business operations.

Conserve energy

By turning off unused equipment such as computers or lighting, businesses can save between 25% to 50% on electricity. Thermostats 溫度調節器 can also be adjusted to a constant 27 degrees Celsius, which provides the most comfortable indoor temperature.

Save paper

By communicating through email, you can reduce the amount of papers _____ . And it's convenient too. In addition, print double-sided documents

- 145.(A) printing
(B) to print
(C) **printed (which are printed)** 看投影片
(D) prints

whenever possible.

Reduce water waste

Do not leave taps dripping 水龍頭滴水, so always make sure they are closed tight after use. Toilet water usage can also be reduced by installing displacement toilet dams 水量控制筏 in toilet reservoirs 蓄水池.

Being environmentally friendly does not require a huge amount of effort.

_____ reducing the amount of energy, water, and paper that are used

- 146.(A) Eloquently 善辯的
(B) **Consistently** 一慣的，始終如一
(C) Extremely 極度地
(D) Vaguely 模糊地

can make a tremendous difference, both to the environment and to our bottom line.

Questions 147-149 refer to the following memo.

To: John O'Neal
From: Thomas Lang
Date: December 20
Subject: Unreported Absence

On Friday December 12 you did not come to work or call in at 9.00 am when you normally start. Instead you rang after lunch at 2.00 pm and left a message that you hurt your hand and spent the morning at the doctors. You said that you would be back at work the next day; _____, you did not appear and did not call.

147. (A) therefore
(B) however
(C) in addition
(D) whereas 鑑於，反之

You said that you had left a message with other staff but we have no record of this. As you know, from the staff manual, you must speak with your direct supervisor if you call in sick.

Action:

1. You should reread the staff manual and _____ yourself with

- 148.(A) family
(B) familiar
(C) familiarity
(D) familiarize 使熟悉

rules about calling in sick.

2. You should meet with me each Monday afternoon for the next four weeks to discuss your progress on the job.
3. _____ wish to speak with a counsellor or doctor about any problems

- 149.(A) You
(B) You should
(C) Should
(D) Should you 萬一 (If you should + V = Should you + V)

you are having in relation to your work, please contact the people on the attached sheet.

If you fail again to follow our policy for notifying your absence for sickness, you place your position in jeopardy 風險 and it is likely that a further warning would be issued. If this is repeated, you may be dismissed 解雇 from the company. A copy of this letter will be kept in your file.

Questions 150-152 refer to the following letter.

Dear Mr. Kramer,

Thank you for your response to my recent letter.

McKinsley Consultancy supports a number of community groups and we take pride _____ the reputation we have established as an active

- 150.(A) about
- (B) for
- (C) of
- (D) in (take pride in)

participant in local affairs. We see sponsorship 贊助 as a two-way relationship, and look forward to its benefiting both partners.

I am writing to express _____ interest in the project you have

- 151.(A) preliminary 初步的
- (B) former 先前
- (C) original 原本
- (D) vital 生死攸關

presented to us, and I appreciate the work you have put in preparing information about your community group. I would like to meet with you at a convenient time in the next 10 ten days so we can get a better feel for the organization and the plans you have. It would be good if you could _____ several members of

- 152.(A) implicate 暗指
- (B) discharge 解雇
- (C) hire
- (D) include

your organization in the meeting, so I can see what you have done in the past.

Yours sincerely,

Sylvia Snow

Part 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-156 refer to the following employment advertisement.

Front Desk Receptionist

The ITT Hotel Group is expanding its team of hotel personnel and has openings for front desk receptionists who are interested in becoming a part of our prestigious brand. Positions are available at our hotels in Los Angeles, San Francisco, Boston, New York, and Chicago.

Qualifications:

Successful candidates must have:

- * Bachelor's Degree in Hotel Management or **related fields**
- * **minimum 2 years experience** as front desk receptionist
- * fluency in English and a good working knowledge of Japanese, Korean, or Chinese
- * handling word processing and data entry software

Job Description:

- * Greet and register hotel guests, providing courteous service and responding with appropriate action to requests and questions.
- * Complete room registration process by entering and retrieving relevant guest information.
- * Verify credit card authorization and accept and record checks, vouchers, or any other forms of payment.
- * Handle complaints and develop the most pertinent **貼切的** response to each situation.
- * Close guest accounts at time of check out and find out customer satisfaction rating.

For further details, please visit our website:

www.itthotelgroup.com/opportunities/

Please send application materials to: *Rubin Dickinson, Director of Personnel*

Personnel Division

1009 Riverside Avenue

Los Angeles, CA 90332

Application deadline is **June 1st**. **Only short-listed 列入最終名單 candidates will be contacted.**

153. What type of advertisement is this for?
(A) A recruitment
(B) A tour
(C) A product
(D) A hotel room
154. The word "field" in paragraph 2, line 2, is closest in meaning to _____.
(A) discipline 學科
(B) province 省
(C) turf 地盤, 草皮
(D) pasture 草原
155. What is mentioned about job qualifications?
(A) Fluency in European languages
(B) Software programming and design
(C) Master's degree in hotel management
(D) Prior experience of 2 years in equivalent position
156. What type of applicants will be notified?
(A) Those who are selected in the final list
(B) Those who meet the basic requirement
(C) Those who have applied online
(D) Those who live in the indicated regions

Questions 157-158 refer to the following article.

The multinational consortium 企業集團, Global Petro, has begun plans for deep sea explorations of the Arctic Ocean. The project aims to **evaluate the oil potential** of the area and will cover approximately 40,000 square kilometers.

This venture 冒險事業 is a joint effort funded by the governments of China, Japan, Russia, and the United States, who, in light of 按照 the current energy crisis, hope to discover additional oil while searching for other alternative sources of energy. The Okazaki Institute of Oceanology, located in Okazaki, Japan, will supervise the data analysis and map the geographic structures of the area.

Although some environment groups have voiced concerns about the harmful impact of this project to the Arctic environment, a spokesperson of Global Petro has assured that all **safeguards 預防措施 have been considered and implemented** to minimize any potential damage.

157. What is the article mainly about?

- (A) An exploration 探索 of deep sea organisms 有機體
- (B) A deep sea survey to detect petroleum
- (C) An ecological 生態的 assessment of the Arctic Ocean
- (D) A seismic 地震的 evaluation of the Arctic Ocean

158. How has Global Petro responded to criticisms from environment groups?

- (A) It has decided to suspend all exploration activities.
- (B) It has promised that precautionary measures are taken and employed.
- (C) It has invited environment groups to join in on the project.
- (D) It has enlisted the aid of the Okazaki Institute of Oceanology.

Questions 159-162 refer to the following email.

To: Levinstein [levinstein@globalview.com]

From: johnkeller@iphone.com

Subject: Meeting

Dear Mr. Levinstein,

It was a pleasure meeting you this past Sunday at the Waltham Small Business Seminar and having the chance to talk in a relaxed atmosphere. You have a wonderful business and I know that many have admired your excellent food and service!

As a community, I believe that we should all work together to solve a problem that has come to our attention and that has damaged everyone's business.

Lately, many business owners have reported a lot more petty 小規模 street crime during the day. Much of it is the result of young kids who are bored, but customers are worried and it makes them nervous about coming to the area. We cannot afford customers staying away from our community - we need more!

I have personally contacted the police and the local council 議會 several times about this problem. However, no action has been taken. When it is only one person calling, the problem will not be taken seriously. This needs to come from all of us, to show that there are many people who are noticing this problem and concerned.

I plan to hold a meeting with you and several other local business owners this weekend to talk about our cooperation in this problem. I have a few ideas on what we could do, and I am sure you and others will have many to offer as well.

I suggest we meet at Rowe's Café on Saturday at 3 p.m. to toss around some ideas. I will call you on Thursday to see if this is convenient.

I look forward to seeing you again.

Sincerely,

John Keller

159. What can be inferred about Mr. Keller?
- (A) He is a member of the Waltham city council.
 - (B) He is a restaurant owner that features excellent food and service.
 - (C) His business has dropped sharply after the opening of Rowe's Café.
 - (D) He ran across 偶然遇到 Mr. Levinstein at a discussion group.

160. What is Mr. Keller requesting?
- (A) To contact the police and the local council about a problem
 - (B) To ask customers to stay off the streets at night
 - (C) To ask Rowe's Café to tighten its security
 - (D) To organize a meeting with the local business community

161. What kind of problem is mentioned?
- (A) The police have insufficient resource to deal with local problems.
 - (B) The Waltham Small Business Seminar has been overbooked.
 - (C) Teenage misdemeanors have negatively affected local businesses.
 - (D) Some business owners will be unable to meet at Rowe's Café.

Misdemeanor = misbehavior 行爲不檢

162. When will Mr. Keller contact Mr. Levinstein?
- (A) Tuesday
 - (B) Thursday
 - (C) Saturday
 - (D) Sunday

Questions 163-164 refer to the following letter.

Antoine

Dear Valued Guest,

The perfect time for romance has come again. On February 14th, we're setting the perfect scene and atmosphere for you and your loved one right here at the **Antoine**.

Our Adoration menu features a selection of tasty delicacies including a choice of pepper-spiced giant **lobster or Kobe fillet mignon** 菲力牛排, **salmon and avocado salad**, and our world-famous **Chocolate Strawberry Parfait** - the perfect ingredients for a night of enchantment. 迷人之處

The ever romantic decor of Antoine will be transformed into a softly-lit room, scented by erotic 性感 aromas 芳香 and resonating 共鳴 to the tunes of amorous 戀愛的 jazz and blues. And that's not all. We've prepared fresh red roses and Lindt chocolates, compliments of Antoine to our guests.

Show your partner how much she/he means to you. Let Antoine host your evening out for two. Make it a night to remember!

To make a reservation, please call 909-321-5511.

Yours sincerely,

Roger Simons
Manager

163. What is Antoine's business?

- (A) A restaurant
- (B) A flower boutique
- (C) An activity coordination service
- (D) A chocolate company

164. What is NOT provided in the selection?

- (A) Seafood
- (B) Steak
- (C) Soup
- (D) Dessert

Questions 165-167 refer to the following advertisement.

Do you feel that you have little to no time to **stay abreast of** 掌握 the latest events **in business**? Do you find yourself having to read a seemingly endless stream of news and updates, only to find out that it is old news? As a busy executive, you surely have more important things to do than reading day in and day out.

At Enterprise Press, our team of analysts and writers work hard every day to **assemble a full rundown** 概要 of what you need to know. No longer will you need to worry about keeping up with the latest developments. Now, you can receive a daily update of the current events in the market. Our update comes in a five-minute audio file, along with script, that provides you with everything you need to know. The file can be delivered to your email box or via your cell phone, so you don't even have to read it! And that's not all! You'll be messaged and emailed whenever something new comes up. And there is no need to fret 苦惱 if you lose the files. As a subscriber, you are given full access to all this information online! Just log on with your username and password, and you can review anything you've missed or feel like reviewing!

Try our service today. We are certain that you will be so satisfied with our service that once you try it, you'll be convinced! So we're making a special offer. Sign up today and **get a 30-day trial**. If, for any reason, you should be unsatisfied, we'll issue 發給 you a full refund, no questions asked!

Simply return the enclosed card to us before **November 5th** and get a hold of the latest business and industry news and updates!

165. For whom is this information probably intended?
- (A) Software technicians
 - (B) Magazine writers
 - (C) Computer analysts
 - (D) Investment brokers (...in business)
166. What type of service does **Enterprise Press** provide?
- (A) Audio recordings of news releases
 - (B) Compilation 編輯 of news and updates
 - (C) The latest script previews 劇本預告 and gossips 流言
 - (D) Online access to periodicals
167. According to the advertisement, what is offered for free?
- (A) A cellphone
 - (B) An email account
 - (C) A tryout period
 - (D) A magazine subscription

Questions 168-170 refer to the following message.

The following list is a summary of issues that will lead to warnings or disciplinary 紀律 action. In case of serious misconduct, you will not be given warning and be dismissed on the spot.

While working at this business, you must **AVOID**:

- Any behavior that may be loud, rude, or disruptive 妨礙他人, such as fighting, shouting, or yelling
- Behavior of any kind that alarms 驚慌不安 or offends guests or fellow staff members
- Action that competes with 對抗 guests or makes them feel that they are not our highest priority
- Damaging company property or neglecting them in a way that leads to damage
- Stealing company property or the property of other staff or guest
- Use of alcohol or drugs while at work or on company property
- Gambling on company premises 經營場所
- Selling outside products to fellow staff members or guests
- Possession of dangerous items such as knives (other than kitchen use), guns, or weapons of any kind
- Sleeping or napping on the job
- Entering the premises without proper authorization by using a key or code that you are not entitled to use
- Making a false claim for sick leave or worker's compensation
- Offensive 冒犯 jokes or negative remarks or comments that concerns race, gender, religion, disability, etc.

168. What type of message is this?
- (A) An inventory list 存貨清單
 - (B) A forum 論壇 agenda
 - (C) A regulatory guideline 管理條利
 - (D) A purchase order form
169. Where can this message most likely be found?
- (A) In a stockroom
 - (B) At a refinery
 - (C) In a prison
 - (D) At a hotel
170. What is NOT stated as an offense?
- (A) Using drugs or alcohol on company premises
 - (B) Use of company property for non-business use
 - (C) Abusive 辱罵 comments to colleagues (offensive)
 - (D) Quarrels or disputes with guests

Questions 171-174 refer to the following notice.

Fifth Annual NWP Convention

It's that time of year again! Join us for our best convention yet. The Fifth Annual NWP Convention and KS Convention schedule are being planned carefully so that all sessions are made available to our members. This year, our convention will be held in Mondiale, known not only for its unsurpassable 無法超越 beautiful scenery, but offers a hot nightlife, unique shopping, and interesting historical sites. There is something for everyone.

Convention Amusement Schedule (tentative 暫定):

After your long journey, you are invited to join us for our Welcome Gathering at the hotel on Thursday. The following night we'll set the mood with a scenic Beach Party and hang loose for the entire weekend. A tour of Mondiale will also be provided for those who are interested. After five memorable days, **we'll meet once again at our Farewell Gathering on Monday evening.**

Convention Registration:

NWP members will pay one registration fee and have full access to both conventions. All registration fees for the NWP and KS conventions will be processed by KC. **Registration must be made before January 31st.** Registration fee is \$250 per individual. The following registration options are available:

1. Online: Visit www.nwp.org/convention/registration or www.kc.org/convention/reg and fill out our online registration form.
2. Mail: Return the enclosed Registration Form according to the attached instructions.

Discount:

Early Bird Special:

Early Bird Registration (\$200) is open until January 1st. This option is available only to either NWP or KS members.

Group Special:

When you register 15 or more individuals from the same institution and pay with one check or purchase order, you can receive a 10% group discount.

Registration forms must be received with payment. This option is open to both members and non-members and is available until **January 10th**.

※ Substitutions are not allowed. Requests for refund must be made prior to **February 15th**.

171. What day is the last day of the convention?

- (A) Monday (Farewell gathering on Monday)
- (B) Tuesday
- (C) Thursday
- (D) Saturday

172. What are the limitations for group discounts?

- (A) Payment must be made by each registrant on separate checks or purchase orders.
- (B) Group Specials are offered only to either NWP or KS members.
- (C) A minimum of fifteen registrants from the same organization is required.
- (D) Registration must be made in conjunction with 有關 the Early Bird Special.

173. When is the deadline for general registration?

- (A) January 1st
- (B) January 10th
- (C) January 31st
- (D) February 15th

174. What offer is made exclusive to NWP and KS members?

- (A) They are allowed to register either online or by mail.
- (B) They get a free complimentary gift if they register on January 10th.
- (C) They can request for a refund after February 15th.
- (D) They are given a discount if they register before January 1st.

Questions 175-177 refer to the following advertisement.

Summer is in the air!

Embrace the heat with one of the season's hottest cocktails! **Join us at 151 between 8 p.m. and 10 p.m. every night of the week for our stylish summer cocktail specials - only \$8 each!** And here are some of our most popular selections!

Chi Chi *An excuse for every career girl to let her hair down.* 放鬆

Crushed ice, vodka, Malibu, coconut cream and pineapple juice. Garnished 裝飾 with a strawberry.

Ritz Fitz *A classic with real pizzazz!* 活力

Chilled champagne with a dash of blue Curacao, amaretto and lemon juice.

Surf Rider *Surf's up! Head down to the beach, or feel the waves right at your seat!*

Vodka, sweet vermouth 艾苦久, grenadine 石榴糖漿 and **orange and lemon juice**. Garnished with a slice of orange and cherry.

Slow Sunset *A long, cool and refreshing summer drink.*

Brandy, lime juice and ice, topped with soda water.

Hope to see you at 151 soon!

※ **Regular prices are in effect after 10 p.m.**

175. What is being advertised?

- (A) Selected summer attire 衣服
- (B) **A social establishment 場所**
- (C) Numerous cocktail recipes
- (D) A fruit juice listing

176. What is an ingredient listed for Surf Rider?

- (A) Cherry soda
- (B) Champagne
- (C) **Orange juice**
- (D) Blue curacao 柑桂酒

177. According to the ad, what can be inferred about the pricing?

- (A) **All drinks are charged at a higher rate after 10 p.m. (regular price)**
- (B) The special price is limited to selected drinks.
- (C) Customers are given free drinks before 8 p.m.
- (D) The indicated selection is only offered on weekdays.

Questions 178-180 refer to the following letter.

Dear Ms. Taylor,

Following our conversation today, I am happy to **confirm your booking for your**

annual reception at our banquet hall on August 7th.

I would like to inform you that a \$1,000 deposit must be paid before June 30th to finalize the booking and reserve the function room for your group. You can do so by sending us a check, calling through a deposit on Credit Card, or faxing us your credit card details on the slip at the end of the enclosed agreement.

Please be reminded that we will require full and final payment 48 hours in advance. All the terms and conditions are provided on the enclosed agreement, though I'd also like to remind you that function details can be changed up to 24 hours before the function.

We look forward to assisting you and your guests to a wonderful time. Please do not hesitate to contact us for special requests or any further information. We pride ourselves on making every **function** a memorable and special one.

功能，責任，盛大集會

Yours sincerely,
Jimmy Takahashi
Event Coordinator

178. What is the purpose of the letter?

- (A) To book a banquet hall for a reception
- (B) To verify a reservation on a specific date
- (C) To finalize an unsettled payment
- (D) To inquire about function details

179. What must Ms. Taylor do to complete the transaction?

- (A) Put down a deposit
- (B) Submit the fee on August 7th
- (C) Fax the function details
- (D) Confirm a function reservation

180. The word "**function**" in paragraph 4, line 3, is closest in meaning to _____.

- (A) quantity 數量
- (B) utility 功能
- (C) occasion 盛典
- (D) assignment 任務

Questions 181-185 refer to the following article and chart.

Whereas most PC games tend to sell very poorly, **a scarce few has been able to dominate the charts for months**, if not years. This disturbing trend has forced developers and marketing specialists to ask themselves whether their products lack a mainstream appeal, or whether their marketing approaches should be reconsidered.

According to industry analyst **Rick Shaw**, the biggest factor is the availability of demos or trial versions of software where potential buyers get to play and test out the product before deciding whether they'd like to purchase the game.

In addition, **Daniel Weaver**, the lead designer behind phenomenal 驚人的 titles such as **Game of Life and Home Improvement** suggests that familiarity is another issue. Weaver believes that your average shopper would be more prone to buy a game about everyday life rather than something they can only imagine.

Tim Meyer, head of the marketing division at **FE Games**, implies that these factors might not be as important as the fact that **some PC games tend to require a super-powerful computer to run**. While gamers of console 操縱臺 games simply purchase a game, plug it in, and everything's set, **PC gamers have to manually install the game, adjust their computer settings**, and more often than not, have the necessary hardware to run these products. This is all-too confusing for the general consumer. Therefore, **Meyer** points out to the fact that PC games aren't selling poorly; it's that there are far fewer PC gamers in the market to produce megahits.大量暢銷產品

LW	TW	Title	Publisher	Retail Price
1	1	Summer Olympics	Intercomp Games	\$19.95
3	2	Home Improvement	CompEntertainment	\$39.95
2	3	Game of Life	CompEntertainment	\$39.95
8	4	Director's Chair	FE Games	\$40.95
5	5	World of Conflict: Iraq	Meta Software	\$45.95
10	6	Bugs and Beetles	Coware	\$25.95
6	7	Business Tycoon 2	FE Games	\$40.95
4	8	Martian Attack: Collector's Edition	Legends	\$45.95
9	9	Racing Tournament	Intercomp Games	\$40.95
7	10	Business Tycoon	FE Games	\$35.95
LW = Last week's position; TW = this week's position.				

181. What does the article suggest about PC game sales?

- (A) People care most about whether there is too much violence in games.
- (B) Only a limited few are able to appeal to consumers and sell well.
- (C) Testing out the game before buying it does not affect purchasing decisions.
- (D) Sales has been on the rise since console games gained popularity.

182. What is mentioned about hardware requirement?
- (A) Hardware and technical issues deter people from playing PC games.
 - (B) People are familiar with what type of hardware they need.
 - (C) Upgrades to computers are too costly and frequent for consumers.
 - (D) Gamers must install their console games and adjust their settings.
183. Which publisher has the most games on the chart?
- (A) Intercomp Games
 - (B) CompEntertainment
 - (C) FE Games (It has 3 games.)
 - (D) Legends
184. According to the chart, which games were able to secure their previous spots on the chart?
- (A) Martian Attack: Collector's Edition and Director's Chair
 - (B) Business Tycoon and Business Tycoon 2
 - (C) Summer Olympics and Racing Tournament
 - (D) Home Improvement and Game of Life
185. What can be inferred about Daniel Weaver?
- (A) He is a computer game programmer at CompEntertainment.
 - (B) He designs games that are related to fantasy and magic.
 - (C) His game has occupied the top two spots in sales.
 - (D) He believes that the price of the product is very important.

Questions 186-190 refer to the following advertisement and letter.

Your organization faces the everyday challenge of establishing and maintaining a positive business relationship with your clients. You understand that improvements in relationships and profitability can be enhanced through proper negotiation skills. But how can you strengthen and improve your employees' negotiation skills?

Our course offers a full rundown on effective negotiating techniques and allows your organization to achieve maximum value and benefits from transactions 交易 while ensuring that both parties are satisfied with the outcome.

You will learn how to:

- * Plan objectives and know how far to move
- * Set up a structured approach to the negotiation process
- * Learn different negotiating styles and which to employ when facing different customers
- * Interpret signals from your customers - recognizing willingness or doubt
- * Close the deal - maximizing returns and realizing mutual benefits

Duration:

Our 2-month course runs every Friday from 7:30 to 9:30 at the *Waltham Convention Center*.

Fees:	Registration	Course Material	Tuition
	\$50.00	\$50.00	\$700.00

Please make checks payable in full to **Business Education Institute**. We do not accept cash or credit cards.

For further Information contact Betty at **827-223-0069** between 8:30 a.m. to 6:00 p.m., Monday to Saturday, or visit our website at **www.businessED.com**.

Dear Sir/Madam:

After attending the first class on November 16, I am greatly **disappointed** with the quality of your Business Negotiations course. First of all, the subject matter discussed did not correspond to the course agenda you mentioned. Our outline indicates that the first class will focus on different business settings and goals. However, less than twenty minutes was spent on the topic. Additionally, my classmates and I feel that the instructor's knowledge was severely lacking, as many of our questions were left unanswered, and it was obvious that the instructor was unable to address some of the technical questions from the class.

I stayed after class and discussed this matter with the instructor, and sadly, she admitted that some of our questions were beyond her experience. I have also **contacted some members of the class, and the majority of them felt the same way.**

Given the huge discrepancy 不符、差異 between your course advertisement and the actual class sessions, I would like to **request a full refund of our registration fee and tuition.** Should you need to speak to me in person, please contact me at 300-428-2810.

Sincerely,

Charles Chang

186. What is stated in the letter about the course?
- (A) The course material was not given to class participants.
 - (B) Most participants were not satisfied with the instructor.**
 - (C) Too much time was spent on the textbook.
 - (D) The class content was too difficult for most students.
187. Why did Charles Chang write the letter?
- (A) To request for a new instructor
 - (B) To be enrolled in another class
 - (C) To complain about the textbook
 - (D) To get a refund for the course**
188. What is NOT listed as a skill taught in the course?
- (A) Making use of different negotiation approaches for unique client types
 - (B) Spotting signals and comprehending whether clients are eager or reserved
 - (C) Resolving conflicts when they arise during the negotiation process**
 - (D) Setting up goals for negotiations and planning accordingly
189. According to the advertisement, how can payments be made?
- (A) By money order
 - (B) By check**
 - (C) By cash
 - (D) By credit card
190. What day did Charles Chang attend the class?
- (A) Monday
 - (B) Wednesday
 - (C) Friday**
 - (D) Saturday

Questions 191-195 refer to the following advertisement and letter.

The Ajith Restaurant

Established in 1949

The oldest Indian restaurant that specializes in vegetarian and non-vegetarian cuisine. Enjoy North Indian, South Indian and unique Kerala Styles.

We provide catering service for parties of any size, including birthdays, receptions, parties, weddings, etc.

Weekend Specials ~only \$14.95!

Friday		Saturday		Sunday	
A	Bread Vegetable Curry Pickle Salad	C	Mutton Curry Rice Raita Salad	E	Vegetable Samosa (Salad) Thandoori Chicken Pickle Salad
B	Vegetable Curry Rice Pickle Salad	D	Thandoori Chicken Rice Raita Salad	F	Chicken Biryani Vegetable Curry Raita Salad

*served with choice dessert and drink

For inquiries please contact Naveen Mehaboob

Tel: 484-882-1197 · Fax: 484-882-1183 · 3rd Arlington Street

Ajith, Great Curry and Terrible Service

BY Kristine Santos

The old Ajith Restaurant is unequivocally 明確的 disappointing. Just a few blocks from my apartment, it is a little neighborhood joint, which I'd never visited until last weekend. My impression of the place is that it's mainly known for serving exquisite 精緻的 Indian curries. Having heard all this, I thought I'd pay the place a quick visit on Saturday night, just to see what all the buzz 消息 was about.

I figured since their curries are quite renowned, I'd be better off getting the curry special. Now, the food was impressive. Ajith features five 'grades' of spiciness, from the mild to the insane. **The meat was tender and the curry sauce was superb. The salad** was served with a curious white sauce that seemed to blend mayo with mustard and honey, but I can't really make out the ingredients.

Now, the only thing that really sticks out 突出 in my head is the service, which was simply non-existent. **I had to wait for twenty minutes for a glass of water, and it was only after pestering 糾纏 the same waiter nearly five times.** And no, he wasn't busy. Only two tables were occupied, and he stood there with a blank stare for the whole time.

If you are only heading there for their special without a care for service, then it should be a fair choice. However, if you aren't too keen on being treated like a plague 瘟疫 victim, look elsewhere.

191. What dish is served on Friday?
- (A) Vegetable Curry
 - (B) Thandoori Chicken
 - (C) Chicken Biryani
 - (D) Raita Salad
192. What is NOT featured in the Ajith Restaurant's selection?
- (A) Mutton 羊肉
 - (B) Pork
 - (C) Vegetable
 - (D) Chicken
193. What does Kristine Santos most likely do?
- (A) An operator of a catering service
 - (B) A reviewer of a dining magazine
 - (C) An apartment property manager
 - (D) A chef at the Ajith Restaurant
194. What is mentioned in the article about the Ajith Restaurant's service?
- (A) The waiters are very considerate and friendly.
 - (B) The service was pleasant and expeditious.
 - (C) The restaurant didn't hire any waiters.
 - (D) The service was slow and unresponsive.
195. Which special did Kristine Santos order?
- (A) Set A
 - (B) Set B
 - (C) Set C
 - (D) Set D

Questions 196-200 refer to the following letter and form.

Dear Frederick Lowe,

The expiration date of your current subscription to Attorney's Quarterly is only weeks away, so make sure you **don't miss out on all the important legal updates in our next issue!**

Renewing your subscription is quick and simple. Just indicate your choice of renewal term on the enclosed **Super Savings Renewal Form** and mail it in the reply envelope which we have provided for your convenience. No stamps are required, so just drop it in the mail.

Remember, this is your last chance to take advantage of our **Super Savings** renewal rate! As a valued subscriber, you may choose **a 5-year renewal (20 issues, 70% discount)**, which gives you the biggest savings. Pay only **\$95.70** versus the **\$319.00** cover rate! That's over **\$224.00** in discount off the cover price!

And that's not all. We're also going to **rush 匆促, 湧現** you the **latest edition of the Black's Law Dictionary**. This 1800-page dictionary covers all the legal terminologies and serves as the essential reference for all law students or practicing attorneys!

Please reply ASAP to continue your subscription, enjoy amazing savings, and receive an extra gift. Mail your **Super Savings Renewal Form** today!

Sincerely,
Stanley Kosh

ATTORNEY'S Quarterly

YES! Please renew my subscription for the term checked. If I pay now, you will also send me my FREE BONUS GIFT.

<input checked="" type="checkbox"/> 5 Years (20 Issues) - US\$ 95.70	<input type="checkbox"/> Check enclosed
<input type="checkbox"/> 4 Years (16 Issues) - US\$127.60	<input checked="" type="checkbox"/> Bill me later
<input type="checkbox"/> 3 Years (12 Issues) - US\$153.12	<input type="checkbox"/> Credit Card:
	<input type="checkbox"/> AmEx <input type="checkbox"/> Visa
	<input type="checkbox"/> Discover <input type="checkbox"/> MasterCard
Mailing Address (if different from current):	Account Number _____
<u>Frederick Lowe</u>	Expiration Date _____
<u>2588 Rico Drive</u>	Signature _____
<u>Kingston, Wisconsin 52206</u>	
E-Mail _____	

196. What is the purpose of the letter?

- (A) To encourage subscription renewal
- (B) To inquire about an overdue payment

- (C) To dispute a subscription error
- (D) To request a new mailing address

197. What is NOT mentioned as an incentive?

- (A) Reference book at no extra cost
- (B) Free issues of quarterly magazine**
- (C) Reduction off the standard price
- (D) Additional legal news and updates.

198. How can subscribers receive the free offering?

- (A) By sending payment after the next issue arrives
- (B) By completing the payment along with the enclosed form**
- (C) By selecting the 5-year or 4-year subscription term
- (D) By purchasing the *Black's Law Dictionary*

199. In the letter, the word "rush" in paragraph 4, line 1, is closest in meaning to

_____.

- (A) convey 傳達**
- (B) court 引誘，追求
- (C) migrate 遷移
- (D) charge

200. What can be inferred about Frederick Lowe?

- (A) He has opted for the greatest amount of savings.**
- (B) He has decided to discontinue his subscription.
- (C) He will send a check for the following issues.
- (D) He would like to buy the *Black's Law Dictionary*.

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.